

WILLIAM F. ASKINAZI
Curriculum Vitae

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EDUCATION:

- J.D. Georgetown University Law Center; Editor, Law & Policy in International Business, (1983)
- M.B.A University of Connecticut at Stamford; Management, (1992)
- B.A. The Pennsylvania State University; Political Science, *Cum Laude*, (1980),
University of Exeter, Devon, England, (1979)

EXPERIENCE:

- **Law Office of William F. Askinazi, Esq., MBA** (2007 - present)

Practice emphasis on business risk mitigation, business strategist/development, capital formation, torts, injury, complex commercial litigation, government relations, Maryland Circuit Court appointed mediator and arbitrator; Won landmark Maryland consumer protection case, *Lloyd v. General Motors, et al.*, ___ Md. Ct. Appeals___, (February 8, 2007, J. Bell);

- **Shulman, Rogers, Gandal, Pordy & Ecker, PA** (2005-2007)
Partner (Special Counsel, April, 2007)

Chair, Government Relations and Resources Committee; Co-Chair, International Law; Childrens' Network International Champion of Freedom Award Recipient for pro bono work;

- **Maryland's Assistant Secretary for Business & Economic Development**,
Appointed by and at the pleasure of Governor Robert L. Ehrlich (2002-2005)

Led state strategy to decentralize government and create a "business friendly" Maryland through job creation, finance programs, marketing and advertising campaigns; Managed \$110MUSD budget of 300 employees (64 direct reports); Engaged and accompanied Governor Ehrlich to Israel on trade mission with 30 companies; advised Governor Ehrlich, Lt. Governor Michael Steele to implement administration's international agenda and economic priorities; created/initiated nationwide radio campaign for Maryland business brand; created programs to attract Fortune 1000 biotechnology, advanced technology and aerospace and defense firms to Maryland through marketing/incentives; coordinated Maryland's economic development policies with state and federal agencies;

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legislators, national site consultants; academic and policy directors; obtained 2003 Return on Investment (ROI) of 8:1 on revenue from approximately 100,000 new jobs and unemployment below 3.5%; Governor's Business chief liaison for Capital Region including Montgomery Co., Prince George and Frederick counties (population 2.5 million); Forged MOU's with the World Trade Center Institute, local economic development agencies.

- **Maryland State Senate** 2006 Party Nominee
- **Maryland House of Delegates** 2002 and 2004 Party Nominee;

Legislative District 15, 2002 Campaign; 1998 Campaign (approx. 17,000 votes; endorsed by among others, Montgomery County Retired Teachers; Maryland Business for Responsible Government; National Federation of Independent Business; Ex-Governor William Weld; Commissioner, Montgomery County, Maryland 2000, Asian-American Business Organizations;

- **Tressler, Soderstrom, Maloney & Priess**
Resident and Founding Managing Partner of Washington D.C. Office (1994 - 1996)
Chicago- based 90 + lawyer firm, opened N.Y. office as managing partner

Tort, insurance and business risk litigation practice;
Contract, environmental, negotiation and business management
Arbitrator, Mediator for American Arbitration Association

- **Asea Brown Boveri ("ABB"), Assistant General Counsel, World Headquarters**
(ABB, Global 100 Power Company with \$30 billion sales)

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| <i>Assistant General Counsel</i> | (1987-1994) |
| National Asbestos Litigation Coordinator | (1989-1992) |
| Secretary, ABB Kent Taylor, Inc. | (1992-1993) |
| (\$60M Industrial Instruments Rochester, N.Y.) | |
| Secretary, Connecticut Valley Claims Services , Inc. | (1989-1994) |

- Saved company over \$10M in mass environmental settlements as negotiator for first settling defendant; Reduced 900 case inventory 50% in 18 months with 25% reduction in defense costs and indemnity via strict budget based management

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Advised senior management on cost reduction, environmental risk, insurance impact of business risk for global power distribution corporation. Advised Human Resource and Executive BU personnel on daily basis; Superfund/Brownfields management and efficiencies, Drafted and negotiated large power project contracts; vendor agreements, leases; indemnities, asset purchase agreements; conflict avoidance

International Senior Manager Workshop - Zürich, Switzerland, (1992)
Project Risk Manager Course - Arrowood, NY (1991)
International Attorney Rotation Program - created model attorney exchange program (1991)

- Worked, lived and consulted with ABB Swiss, German, Italian, Swedish, French counsel in Baden, Switzerland on a five -month international business/legal program. Instructed European counsel on US litigation, business compliance, privileges and risk avoidance under program auspices of ABB Worldwide General Counsel Beat Hess;

- **Cohen & Wolf, P.C.** Bridgeport, Stamford, Connecticut (1984-1987)
Associate Attorney

- Real estate, planning and zoning firm specializing in contract, business and tort litigation; tried over 15 cases to court or jury.

See, e.g. J.M. Lynne Co. v. P.R. Geraghty et al., 204 Conn. 361 (Sup. Ct. 1987) (personal liability extended in corporate dissolution setting); *Sternberg v. Infante*, 13 Conn. App. 473 (App. Ct. 1988) (defined parameters of enforceable land contract); *Bridgeport Jai Alai, Inc. v. Gaming Policy Board et al.*, 3 Conn. App. 254 (App. Ct. 1985) (defined actual and existing controversy in administrative appeal setting); *Coles v. Cilco Terminal Co.*, 668 F. Supp. 720 (USDC Ct. 1986) (42 U.S.C.A. Sec. 1981 (claim for racial discrimination successfully defended).

PROFESSIONAL MEMBERSHIPS:

Admitted to Bars of Maryland, Connecticut; District of Columbia ; U.S. Ct. App. (2d Cir.); U.S. Dist. Ct. (Conn.); U.S. Dist. Ct. (Md.); U.S. Supreme Court.

Member, Presidential Appointment, Merit Awards Panel (2006);

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Leadership Montgomery; Greater Washington Initiative (GWI Business Region); Greater Baltimore Alliance, Advisory Board (2003); University Maryland (UMBC), President's Advisory Council; University of District of Columbia Business School, Advisory Board, Montgomery County Bar Association, Past Chair -American Corporate Counsel Association ("ACCA"); American Arbitration Association; Past Chair of Connecticut Young Lawyers (5,000 member lawyers); Connecticut House of Delegates (1988-1990); ABA Certified Delegate from Connecticut to ABA House of Delegates (1990); Past member Board of Trustees, Connecticut Law PAC (Legislative Lobbying PAC); Maryland Women's Heritage Museum, Board of Directors; MACO (Maryland Assn of Counties); CORENET (real estate development professionals); Rockville Economic Dev. Council as appointed by Mayor Giammo; Maryland High Tech Council, General Counsel Comm, Maryland Bar Association.

Civic: Board, Charity Network International (2006-present); **Co-Founder**, Board, Maryland India Business Roundtable (2006-present); **Advisory Board**, Greater Gaithersburg Chamber of Commerce, **Board of Directors**, Legal Counsel (1996-97) Legislative Affairs Chair, (1996, 1997); Circle of Hope Therapeutic Riding Non-Profit, **Former Board of Directors**; Hoover Foundation, **Board** (2006), Potomac Boys Club, Baseball and Montgomery County Rec Basketball Coach and 2002 Champion Team (1996-2002); Montgomery County Schools Career Day Activist (1995-2002); Maryland VIP CEO Business Roundtable (1996; 1997); Organizer and Counsel to Entertainment Farming, Inc. Civil War Reenactment benefiting 501(c) (3) historical preservation charity; Organizer and host for "Legislative Reception " at Loews Hotel in Annapolis for all Maryland Legislators; Community Activist for "Fairness in School Boundary Redistricting" (1997); Member and Volunteer: Montgomery County Tourist and Visitors Bureau (1997); American Heart Ass'n Volunteer; Adopt-A-Road sponsor and local clean-up coordinator (2001-present); Montgomery County basketball Coach - 5th graders (2002-04)

SELECTED SPEAKING ENGAGEMENTS AND PUBLICATIONS:

- 2007 Leading Lawyers in America, "Inside the Minds", *Alternate Dispute Resolution Strategies*, author William F. Askinazi, publisher Aspatore Books (Boston,USA)
- 2007 *Maryland Daily Record*, Class Actions, "No Crash But Plenty of Impact". 3/2/07
- 2006 Poolesville High School, Graduation Speaker, *Class of 2006* at Strathmore Hall
- 2006 *India Business Times*, June issue, "Maryland Goes Global"

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- 2005-07 Guest television Commentator, Ch. 21, "Montgomery County Politics"
- 2003-05 Governor Robert Ehrlich's Successful Business Agenda - Statewide
- 2002 "Lawyers and Paralegals" – Montgomery College, Germantown Campus
- 2002 Testified on Redistricting Fairness, 2002 Elections, State Board of Redistricting
- 1997-2002 "Constitutional Freedoms" – Hoover Elementary School, Churchill High School
Montgomery College Discovery Seminars
- 1997 "*Structured Settlements: Lowering the Costs of Litigation*",
Corporate In- House Practice and Management , Vol 1, Issue 8 (July, '97)
- 1995 "*The ABC's of EMF - A Primer on Electromagnetic Forcefield Issues*", Paper and
Seminar, Baden, Switzerland; The Corporate Bar, Litigation Committee and
Article. published in the EMF Reporter, (Andrews Publications) and the
Corporate Legal Times; Speaker, D.C. Bar Winter Convention, February, 1995.
- 1994 "Capped Aggregate Fee Retainers - With a Twist", An Alternative Billing
Method, Published in The Corporate Legal Times, May, 1994; **Speaker**,
Corporate Bar and **Article**.
- 1992 - "Corporate Counsel Relations with European Lawyers", American Bar
Association Annual Meeting, San Francisco, CA., **Speaker** and **Article**.
- 1991 - "Corporate America in the 1990's", **Panelist** from Fortune 500 Cos. as sponsored
by American Lawyer; Published in The Connecticut Law Tribune.

REFERENCES:

Former Governor Robert L. Ehrlich
Former Lt. Governor Michael Steele
Ambassador Constance Morella
Shell Oil General Counsel, Beat Hess
Former Maryland Secretary of Business Aris Melissaratos
David Byrd, Chief of Staff to Jack Johnson Prince Georges Co. Exec